

Message Text

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PAGE 01 STATE 017937
ORIGIN COME-00

INFO OCT-01 AS-01 EA-09 ISO-00 EB-08 /019 R

DRAFTED BY COM/BIC/OIM/MLTRIPLETT/EH/3016
APPROVED BY COM/BIC/OIM/EOLSEN/AD/EM/4012
COM/BIC/OIM/RSKELLY/CMM/3016
COM/BIC/OIM/HRSTRINGER/3016
COM/OIM/CGENDREAU
COM/OED/RCOHEN
COM/OED/WHAIMES
STATE/EA/K/PMAYHEW
STATE/EA/DBOERIGTER

-----270332Z 057900 /72-61

P 262250Z JAN 77
FM SECSTATE WASHDC
TO AMEMBASSY SEOUL PRIORITY

UNCLAS STATE 017937

E.O. 11652: N/A

TAGS: BEXP: KS

SUBJECT: COUNTRY COMMERCIAL PROGRAM (CCP) PROGRAM FY '78

REFERENCE: SEOUL 2840

1. CAMPAIGN ACTIVITIES:

NUMBER ONE - DEFENSE SYSTEM PROCUREMENT AND MILITARY
CO-PRODUCTION SUGGEST DELETION OF THIS CAMPAIGN. HOWEVER,
IF POST FEELS STRONGLY ABOUT THIS PROGRAM, PERHAPS IT
COULD BE A NON CAMPAIGN ACTIVITY UNDER THE MAJOR EXPORT
PROJECTS/PRODUCTS PROGRAM. SUGGEST SUBSTITUTION OF
PLANNING, ENGINEERING, CONSTRUCTION AND INSTALLATION
OF EQUIPMENT IN ENERGY SYSTEM DEVELOPMENT -- INCLUSION
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OF THIS CAMPAIGN IN THE FY '78 PROGRAM IS CONSISTENT
WITH CONTINUITY AND DEVELOPMENT OF A MARKETING PLAN
FOR U.S. BUSINESS. IN ADDITION, KOREA HAS A 5-YEAR ENERGY
SUPPLY AND DEMAND PLAN (1977-1981) WHICH CALLS FOR DEVELOP-
MENT OF KOREA'S ENERGY PRODUCTION AND TRANSMISSION
CAPACITY. THEREFORE OPPORTUNITIES EXIST FOR U.S. COMPAN-
IES TO PARTICIPATE IN PROJECTS IN THE ORIGINAL PLANNING

STAGES, IN COMPLETE TURN-KEY INSTALLATIONS AND IN FURNISH-
ING MUCH OF THE EQUIPMENT.

NUMBER TWO - COMPUTERS, PERIPHERAL AND BUSINESS SYSTEMS
--ACCEPT AS STATED.

NUMBER THREE - ELECTRONIC COMPONENTS, ELECTRONIC PRODUC-
TION AND TEST EQUIPMENT -- ACCEPT AS STATED. IN ADDITION
A U.S. SOLO ELECTRONIC COMPONENTS, PRODUCTION AND TEST
EXHIBITION IS PLANNED FOR SEOUL, KOREA, APRIL, 1978.

NUMBER FOUR - MEDICAL, DENTAL, LABORATORY INSTRUMENTATION
AND MEDICAL EQUIPMENT - ACCEPT AS STATED.

NUMBER FIVE - CONSTRUCTION AND MINING EQUIPMENT AND
ADVANCED BUILDING MATERIALS -- ACCEPT AS STATED.
EXCEPT CAMPAIGN ACTIVITIES SHOULD INCLUDE BUILDING
EQUIPMENT AND SUPPLIES CATALOG SHOW IN JANUARY, 1978
INSTEAD OF CONSTRUCTION TECHNIQUES TECHNICAL SEMINAR.

NUMBER SIX - PRINTING AND GRAPHIC ARTS EQUIPMENT --
ACCEPT AS STATED.

2. NON CAMPAIGN INITIATIVE ACTIVITIES (OTHER SPECIAL
POST EFFORTS)

NUMBER FOUR - CHANGE PROMOTE U.S. INVESTMENT TO FACILIT-
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ATE U.S. INVESTMENT.

3. WOULD APPRECIATE REPLY IN ACCORDANCE WITH TIMETABLE
BY FEBRUARY 11.
VANCE

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 26-Jan-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977STATE017937
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Document Unique ID: 00
Drafter: BIC/OIM/MLTRIPLETT/EH/3016
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770029-0135
Format: TEL
From: STATE
Handling Restrictions: n/a
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Legacy Key: link1977/newtext/t19770115/aaaaanag.tel
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Litigation Codes:
Litigation History:
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Message ID: 6fda38d0-c288-dd11-92da-001cc4696bcc
Office: ORIGIN COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 77 SEOUL 2840
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29-Sep-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3492351
Secure: OPEN
Status: NATIVE
Subject: COUNTRY COMMERCIAL PROGRAM (CCP) PROGRAM FY '78
TAGS: BEXP, KS
To: SEOUL
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/6fda38d0-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
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